



**Local Council**

**Business Plan**

**YEAR 2016 – YEAR 2019**

**Table of Contents**

Introduction and Situation Analysis	1
Mission Statement and Values	2
Objectives, Expected Results and Strategies	3
Operations Analysis	5
Financial and Performance Forecasts	7
Capital Development	11

1.0 Introduction and Situation Analysis

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The business plan for this financial period 2016-2019 provides a fresh point for the council to start to think on new EU projects. The council has successfully managed to implement several EU projects covered by the previous EU funding amongst which Measure 212 project which involved The Regeneration of the Tourism market in Marsaskala, the family park with the Measure 313 project, M125 poroject which including the resurfacing of a non urban road in limits of triq il-Mozz and the M413.A5 project which involved the resurfacing and embellishment of a rural area in the Bidni area. The council also managed to embellish several gardens through UIF funding such as Pjazza Mifsud Bonnici and Gnien Charles clews as well as Gnien David Vella.


The council has already started to work on UIF funding and in its pipeline there is already a project for new street lighting within the village core and also the embellishment of Zonqor playing field.

The council is also applying for EU funding for cultural exchanges through EUPA and is waiting for the new applications for infrastructural projects within the EU in order to be able to apply.

I eagerly look forward to the years ahead in order to be able to accomplish more projects for the general well being of the Marsaskala community.



Mario Calleja  
Mayor



**2.0 Mission statement and Values**

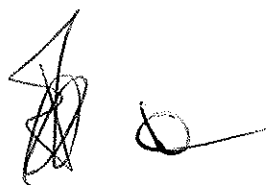
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**2.1 Mission Statement**

To provide high quality service standards to residents and entrepreneurs within our locality in all areas which fall under the responsibility of local councils. These excellent standards can only be achieved if all individuals working with the local council contribute efficiently and effectively towards the organisations' main goals.

**2.2 Values**

- o To endeavour in applying for funds from central government and MEPA in order to be able to finance as many projects and events as possible.
- o To respect the diversities in opinion and beliefs of all the members within our community
- o To strive in achieving excellence in what we do and what we accomplish.
- o To respect the environment and to take care of our cultural heritage.
- o To strike the right balance between the needs of our residents and those of our business community.
- o To participate and apply for any applicable EU projects.

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3.0 Objectives, Expected Results and Strategies

3.1 Short term objectives and expected results (Year 2016 )

Objectives	Expected Results
To apply for UIF funding for New street Lighting in the village core area in line with the council's decision.	An upgrade in the areas lighting system including the implementation of decorative street lighting which will be more attractive and above all more energy efficient.
To apply for UIF funding for the upgrade of Zongor playing field	Another upgraded playing field to be enjoyed by the general public after the embellishment of Piazza Mifsud Bonnici

3.2 Long Term objectives and expected results (Year 2017 – Year 2019):

The council is still aiming to build a new council premises but is looking for the necessary funding in order to accomplish this project.	The end result would be an appropriately built council designed to provide the very best possible service to our residents.
The council is still waiting for the EU funds to be available for the new period and therefore does not have any specified infrastructural project at the moment.	



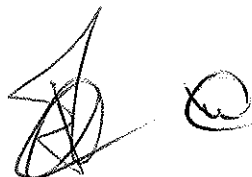
Objectives, expected results and strategies (cont.)

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**3.3 Strategies**

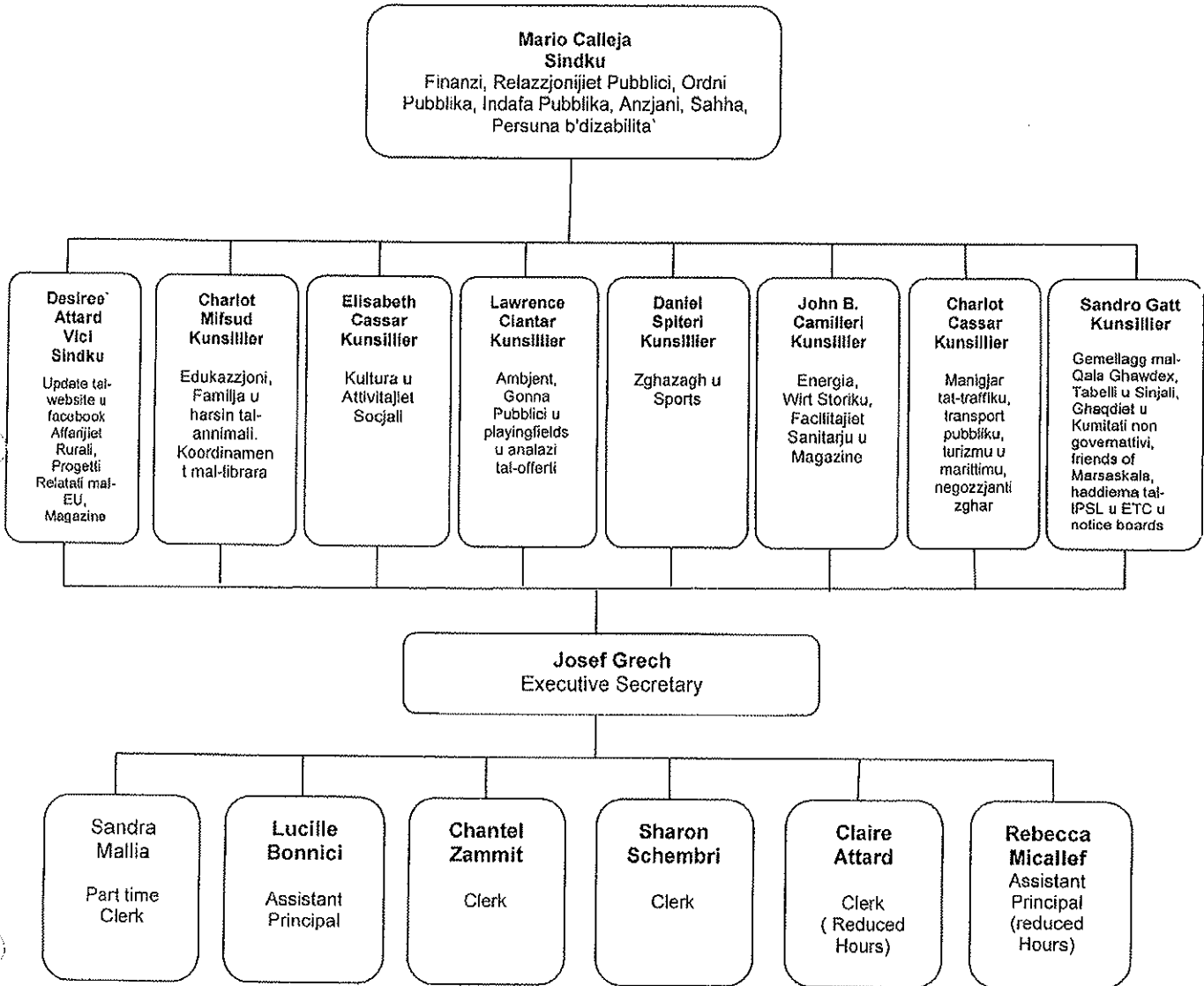
Marsaskala Local council will adopt best management practices in order to ensure that all the actions and decisions taken by the council are legitimate and in line with the Local Council's act, rules and regulations.

The Marsaskala Local council will endeavour to accomplish all the above-mentioned objectives within the shortest timeframe possible whilst ensuring that enough funds are retained for the construction of the new premises.

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4.0 Operations Analysis

4.1 Organisation Structure



Operations Analysis (cont.)

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**4.2 General Activities**

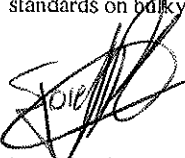
Throughout the previous years Marsaskala Local council has been very active whereby all different sectors have been dynamic in their particular fields of responsibilities.

Various courses were held at the local council premises for different age groups and different needs. Numerous activities were also carried out externally. Twinning, international affairs and EU funded projects were also accomplished along with the Vice presidency for the Douzelage group.

The new council will continue from where the previous legislature finished and will continue with a new invigorated momentum to try and accomplish as many new capital projects and services for the benefit of the general public.

The council eagerly awaits the opening for the new calls for EU projects since this is one sure way of assuring that projects of a capital nature are accomplished.

The council also has new challenges ahead since council expenditure has been limited to very few infrastructural projects. Nevertheless Marsaskala Local council provides the very best possible services to its residents by offering excellent service standards on bulky refuse, refuse collection, street weeping and all the other services provided by the council.



Josef Grech  
Executive Secretary

5.0 Financial and Performance Forecasts

5.1 Three Year Financial Forecast

ACCT NO.	DESCRIPTION	a	b	c	c-b
		BUDGET 2016 - 17	BUDGET 2017 - 18	BUDGET 2018 - 19	BUDGET 2016 - 2019
2	Income				
0000	Government	779,369.00	738,600.00	739,600.00	2,257,569.00
0020	Bye-Laws	41,400.00	42,400.00	43,400.00	127,200.00
0090	Investment	2,200.00	2,200.00	2,200.00	6,600.00
	TOTAL	822,969.00	783,200.00	785,200.00	2,391,369.00
1	Expenditure				
1000	Personal Emoluments	167,477.00	171,272.00	173,517.00	512,266.00
2000	Operations and maintenance	622,834.00	609,584.00	609,584.00	1,842,002.00
7000	Capital Expenditure	31,000.00	2,000.00	2,000.00	35,000.00
	TOTAL	821,311.00	782,856.00	785,101.00	2,389,268.00
	SURPLUS/DEFICIT	1,658.00	344.00	99.00	2,101.00
	BROUGHT FORWARD		1,658.00	2,002.00	
	CARRY FORWARD	1,658.00	2,002.00	2,101.00	2,101.00



*Financial and Performance Forecasts (cont.)*

**5.3 Three Year Income Forecast**

ACCT NO.	DESCRIPTION	BUDGET 2016 - 17	BUDGET 2017 - 18	BUDGET 2018 - 19	BUDGET 2016 - 2019
<b>2</b>	<b>Income</b>				
0000	Government				
0001	Annual	734,325.00	735,000.00	736,000.00	2,205,325.00
0002	Supplementary				
0003	Special needs				
0004	Public/government entities	38,897.00			38,897.00
0015	Other	6,147.00	3,600.00	3,600.00	13,347.00
		<b>779,369.00</b>	<b>738,600.00</b>	<b>739,600.00</b>	<b>2,257,569.00</b>
0020	Bye-Laws				
0021	Community services	400.00	400.00	400.00	1,200.00
0036	Contravention of bye-laws	10,000.00	10,000.00	10,000.00	30,000.00
0056	Contributions and donations	1,000.00	1,000.00	1,000.00	3,000.00
0066	General services	30,000.00	31,000.00	32,000.00	93,000.00
		<b>41,400.00</b>	<b>42,400.00</b>	<b>43,400.00</b>	<b>127,200.00</b>
0090	Investment				
0091	Bank interest	2,200.00	2,200.00	2,200.00	6,600.00
0096	Government securities				
		<b>2,200.00</b>	<b>2,200.00</b>	<b>2,200.00</b>	<b>6,600.00</b>
<b>TOTAL</b>		<b>822,969.00</b>	<b>783,200.00</b>	<b>785,200.00</b>	<b>2,391,369.00</b>

Financial and Performance Forecasts (cont.)

5.4 Three Year Expenditure Forecast

ACCT NO.	DESCRIPTION	BUDGET 2016 - 17	BUDGET 2017 - 18	BUDGET 2018 - 19	BUDGET 2016 - 2019
<b>1</b>	<b>Expenditure</b>				
1000	Personal Emoluments				
1100	Mayor's allowance +councillors allowance	22,042.00	22,342.00	22,642.00	67,026.00
1200	Employee salaries and wages	119,155.00	121,155.00	122,000.00	362,310.00
1300	Donuses	9,589.00	10,300.00	11,000.00	30,889.00
1400	Income supplements	1,508.00	1,508.00	1,508.00	4,524.00
1500	Social Security contributions	11,236.00	12,000.00	12,400.00	35,636.00
1600	Allowances	467.00	467.00	467.00	1,401.00
1700	Overtime	3,500.00	3,500.00	3,500.00	10,500.00
		<b>167,477.00</b>	<b>171,272.00</b>	<b>173,517.00</b>	<b>512,266.00</b>
2000	Operations and maintenance				
2100	Utilities	15,000.00	15,000.00	15,000.00	45,000.00
2200	Materials and supplies	16,000.00	16,000.00	16,000.00	48,000.00
2300	Repair and upkeep	97,500.00	97,500.00	97,500.00	292,500.00
2400	Rent	15,284.00	15,284.00	15,284.00	45,852.00
2500	International memberships	2,000.00	2,000.00	2,000.00	6,000.00
2600	Office services	17,000.00	17,000.00	17,000.00	51,000.00
2700	Transport	2,000.00	2,000.00	2,000.00	6,000.00
2800	Travel	15,100.00	2,500.00	2,500.00	20,100.00
2900	Information services	5,500.00	5,500.00	5,500.00	16,500.00
3000	Contractual services	396,370.00	397,000.00	397,000.00	1,190,370.00
3100	Professional services	20,280.00	20,000.00	20,000.00	60,280.00
3200	Training	1,000.00	1,000.00	1,000.00	3,000.00
3300	Community and hospitality incidental expenses and Law	19,000.00	18,000.00	18,000.00	55,000.00
3400	enforcement	800.00	800.00	800.00	2,400.00
		<b>622,834.00</b>	<b>609,584.00</b>	<b>609,584.00</b>	<b>1,842,002.00</b>
7000	Capital expenditure				
7001	Acquisition of property				
7100	Construction				
7200	Improvements	28,000.00			28,000.00
7300	Equipment	3,000.00	2,000.00	2,000.00	7,000.00
7500	Special programmes				
		<b>31,000.00</b>	<b>2,000.00</b>	<b>2,000.00</b>	<b>35,000.00</b>
<b>TOTAL</b>		<b>821,311.00</b>	<b>782,868.00</b>	<b>785,101.00</b>	<b>2,389,268.00</b>

Financial and Performance Forecasts (cont.)

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2016-2019

Acct. No. Project No.	Capital Expenditure Project Description	YEAR 2016-17		YEAR 2017-18		YEAR 2018-19		PERIOD
		ITEM	PROJECT	ITEM	PROJECT	ITEM	PROJECT	ITEMS
		euro	euro	euro	euro	euro	euro	euro
7001	Acquisition of property							
7100	Construction							
7200	Improvements street lighting	28,000	28,000.00					28,000.00
7300	Equipment OFFICE EQUIPMENT	3,000	3,000.00	3,000	3,000.00	3,000	3,000.00	9,000.00
7600	Special programmes							
<b>TOTAL New Projects:</b>		<b>31,000.00</b>		<b>3,000.00</b>		<b>3,000.00</b>		<b>37,000.00</b>